About the Group



## **Amir S. Chinoy Group**



The Amir S. Chinoy Group (ASC Group) has been at the forefront of Pakistan's industrial development since the founding of the country 75 years ago. Our founder, Mr. Amir S. Chinoy, a pioneer of industrialization in Pakistan, laid the foundation of the ASC Group by setting up manufacturing concerns in heavy chemicals (Pak Chemicals Ltd,1951), steel, and galvanized pipes (International Industries Limited, 1948) and electrical wires and cables (Pakistan Cables Limited, 1953). His commercial interests also extended to trading, electrical contracting, and the representation of major European and international companies in South Asia. As flag bearers of determination and innovation, the group later invested in a green field project for the manufacture of Cold Rolled, Galvanized and Colour Coated steel coils and sheet (International Steels Limited, 2007).

Today, the ASC Group is one of the leading industrial groups in Pakistan with proven expertise in manufacturing, trading, and industrial services. The Group companies enjoy a credible export pedigree with combined export revenues in excess of Rs. 18 billion. The ASC Group growing global footprint is further represented by an on-ground presence in Australia and Canada through its wholly owned subsidiaries IIL Australia Pty. Ltd. and IIL Americas Inc. which collectively contribute Rs. 8 billion in export revenues.

In Pakistan, the ASC Group has an extensive distribution network through 1600+ outlets in over 500 cities and towns across the country.

The broad range of products manufactured by the Group companies includes:

- Cold Rolled Steel
- Galvanized Steel
- Colour Coated Steel
- Steel Pipes (CR, HR, Galvanized, Stainless Steel)
- Polymer Pipes (UPVC, PPRC, PE)
- Hollow Structural Sections (Steel)
- Scaffolding Systems and Formwork

- Electric Wires & Cables (LV & MV)
- Electric Overhead Conductors of Aluminium & Copper
- Special Cables
- PVC Compound
- Copper Rod
- Wiring Accessories
- Extruded Aluminium Sections for Architectural Applications







ASC Group companies have attached international equity partners of repute, which have further enriched technical expertise and best practices across its companies. Leading equity partners, the ASC Group has been associated with include:

- British Insulated Callender's Cable (BICC), UK
- Doogood Australia, Australia
- General Cables, USA
- JFE Steel Corporation, Japan
- MEVA Formwork Systems, Germany
- Sumitomo Corporation, Japan
- International Finance Corporation (IFC), USA





#### **Group Highlights**



125

PKR in Billion Sales Turnover



31.4

PKR in Billion Market Capitalisation



26

PKR in Billion Contribution to National Exchequer



18

PKR in Billion Export Sales



380,361

(Metric Tons) Total Metals Produced



70

Years of Production



2,513

Number of Employees



60

Number of Export Destinations (including USA, Canada, Europe)



1,600

Number of Dealers/Distributors



500

Geographical Footprint in Pakistan (Cities & Towns)

<sup>\*</sup>As on FY ending 30th June 2023



# One Group. Three Wins.

### Winners of Pakistan Stock Exchange Top 25 Best Companies Award 2021

The ASC Group member companies, which include International Industries Ltd., Pakistan Cables Ltd. and International Steels Ltd., have been recognized by the Pakistan Stock Exchange (PSX) for their commendable performance and business practices.













Incorporated in 1948 Listed on PSX since 1984 Credit Rating AA/A-1

Promising Reliability, For Now and Tomorrow

#### **PRODUCTS**

Steel Tubes and Pipes Polymer Pipes and Fittings Stainless Steel Tubes

**2023 TURNOVER 26 BILLION** 



Incorporated in 2007 Listed on PSX since 2011 Credit Rating A+/A-1

#### **PRODUCTS**

Cold Rolled Steel Hot Dip Galvanized Steel Color Coated Steel

**2023 TURNOVER** 77 BILLION



Incorporated in 1953 Listed on PSX since 1955 Credit Rating A/A-1

TRUSTED NOT TO COMPROMISE

#### **PRODUCTS**

Wires, Cables and Copper Rod **Aluminium Profiles PVC** Compound

**2023 TURNOVER** 22 BILLION



# **125 BILLION**

**GROUP TURNOVER**